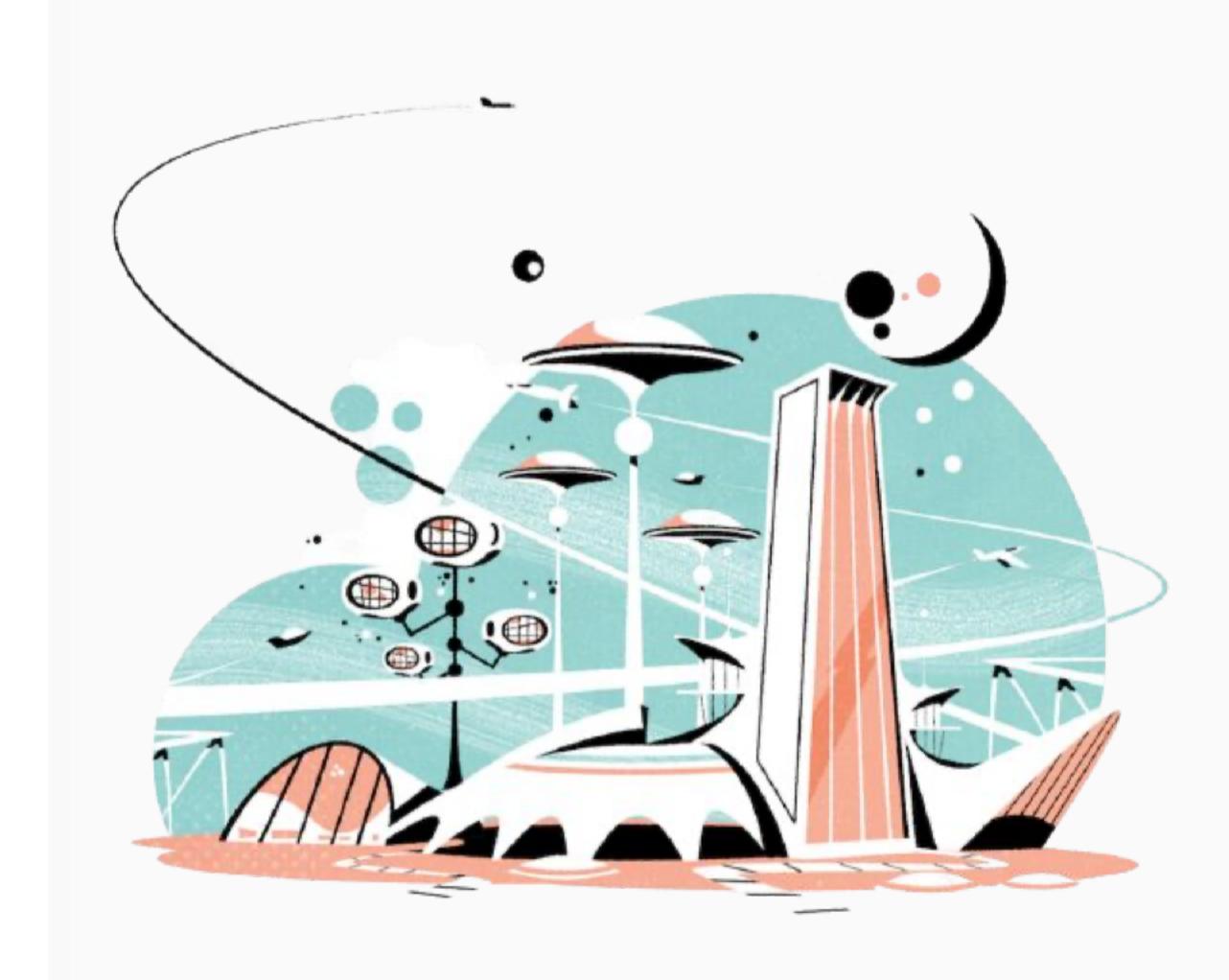
L2. Business and IT services

In general

Domains

- Banks and investment funds
- Communications and
- telecommunications
- Energy industry
- Mechanical engineering
- Trading
- Tourism

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Business objectives

The process of delivery of goods from the warehouse

Ordering of goods by end users

Control and monitoring of buildings and offices

Fleet control and management

Conclusion of contracts

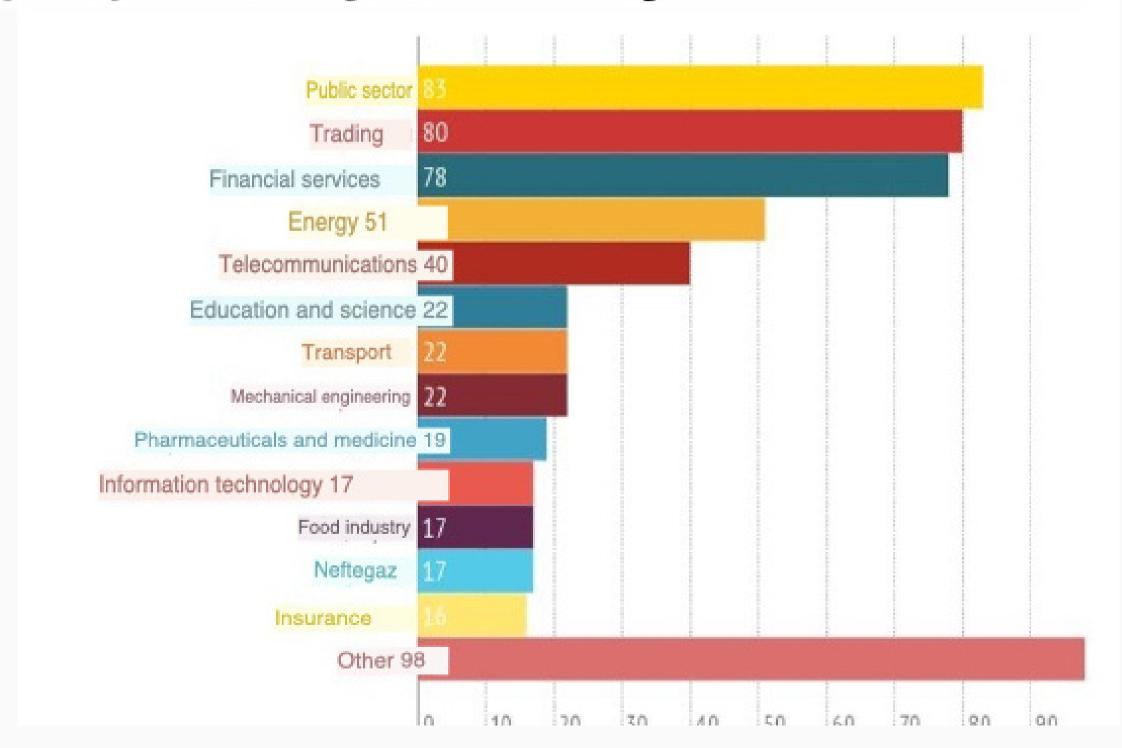
Managing the company's employees

Managing company budgets

Collecting and analyzing data from sensors on equipment and nodes

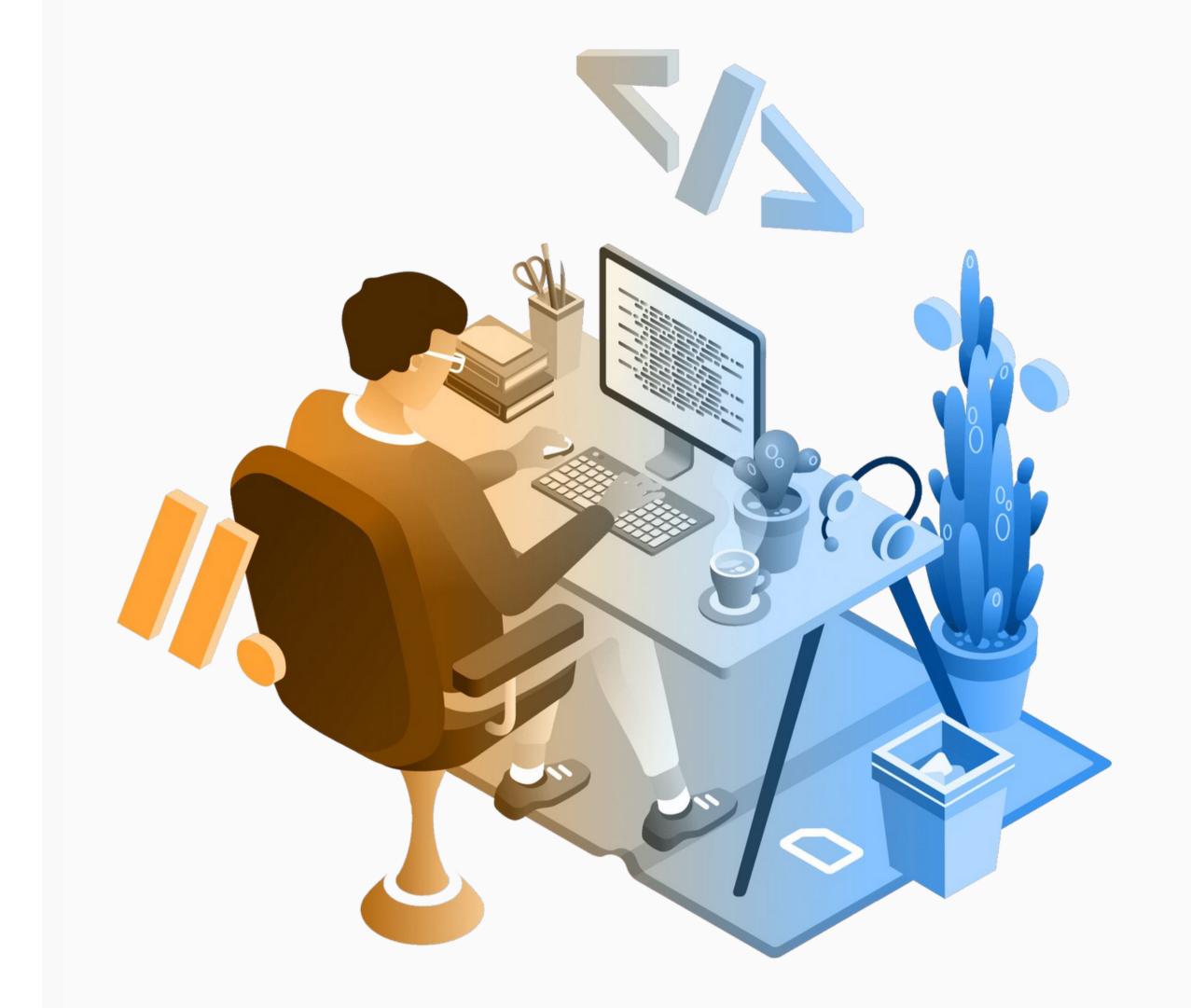
Domain statistics

Distribution of IT outsourcing projects by industry

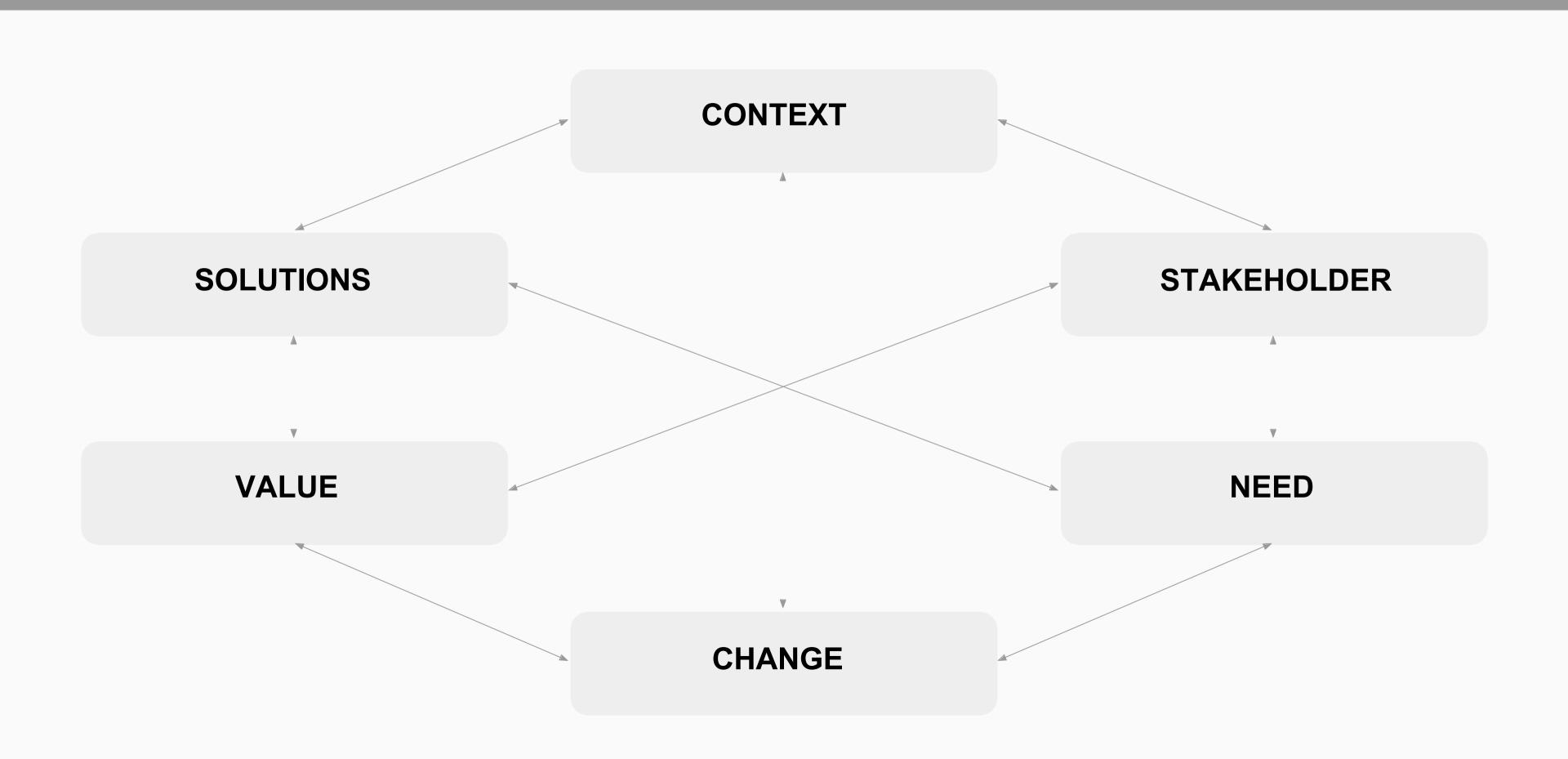


The job of a business analyst

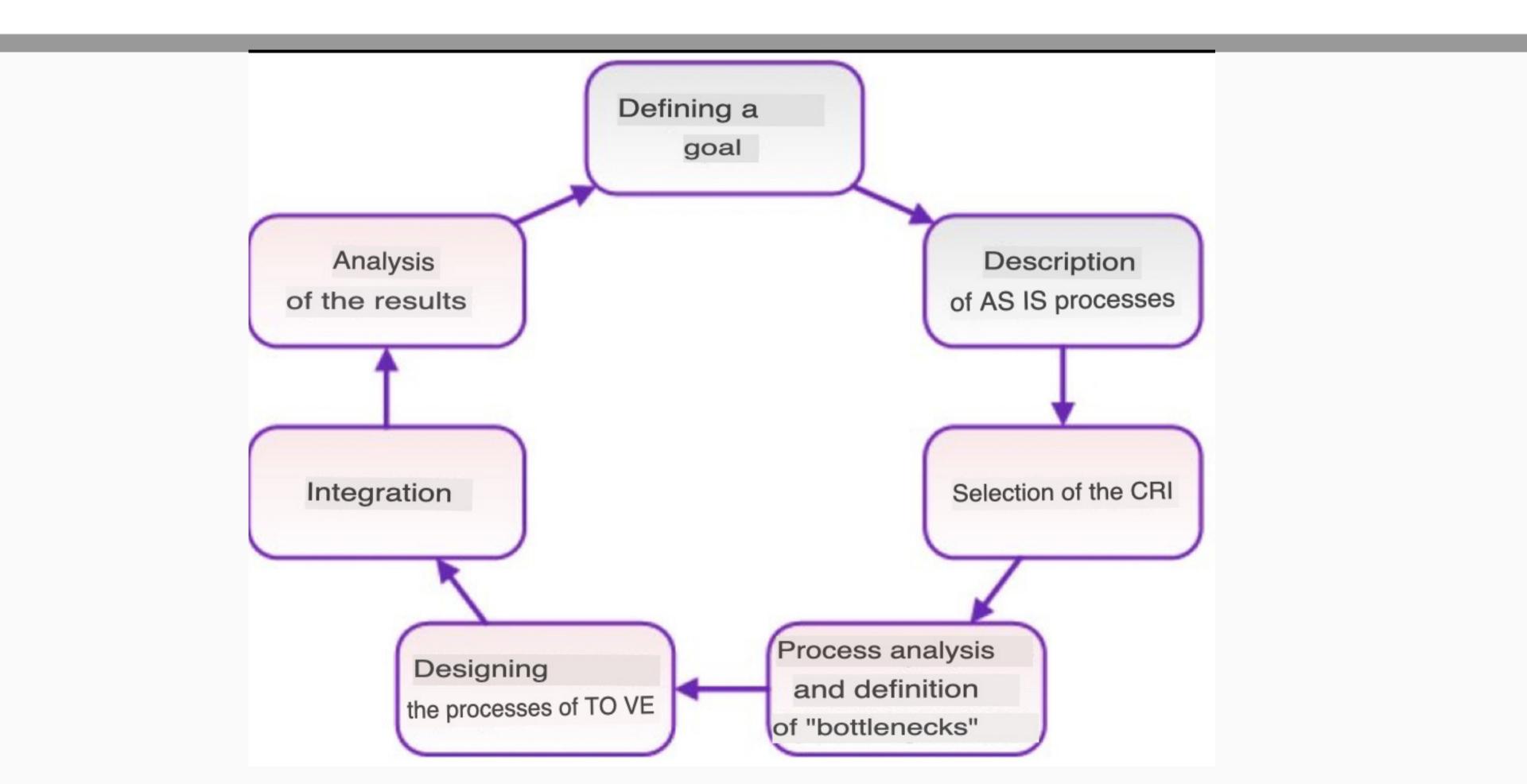
- Concepts
- Business processes
- Types of projects



BACCM - Business Analysis Central Conceptual Model



Business processes



Types of projects

PRODUCT

- Product Owner
- Expected result
- Market Analysis
- The problem and/or the idea
- Interested persons
- There is no final cost
- The deadline is divided into iterations, the end date is unknown
- The cost consists of updates
- The scope of work changes as you work with the product
- There is no list of interested parties

CUSTOM DEVELOPMENT

- Customer
- Goal
- A set of requirements
- Problems
- Solving specific needs
- The deadline is set
- The cost is determined
- Clear scope of work
- Specific stakeholders

Product company

